

**To:** BOS  
**Subject:** FW: \*\*\* Do Not Reply All \*\*\* FW: Small Community Air Service Development Grant (SCASD)

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**From:** Michael Giardino <[MGiardino@flyphf.com](mailto:MGiardino@flyphf.com)>  
**Sent:** Tuesday, July 9, 2019 5:42 PM  
**Cc:** Michael Giardino <[MGiardino@flyphf.com](mailto:MGiardino@flyphf.com)>  
**Subject:** FW: \*\*\* Do Not Reply All \*\*\* FW: Small Community Air Service Development Grant (SCASD)

FYI

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**From:** Michael Giardino  
**Sent:** Tuesday, July 9, 2019 5:41 PM  
**To:** Commissioners <[commissioners@flyphf.com](mailto:commissioners@flyphf.com)>  
**Cc:** Jande Freeman-Brewer <[jfreeman-brewer@flyphf.com](mailto:jfreeman-brewer@flyphf.com)>; Kevin Knapp <[KKnapp@flyphf.com](mailto:KKnapp@flyphf.com)>; Jenifer Spratley <[JSpratley@flyphf.com](mailto:JSpratley@flyphf.com)>  
**Subject:** \*\*\* Do Not Reply All \*\*\* FW: Small Community Air Service Development Grant (SCASD)

Commissioners,

I am providing you an update on this important opportunity.

United Airlines and Washington Dulles International Airport (IAD) are supporting our request.

Jenifer and Kevin have been working hard garnering local support.

Letters from private industry/non-profits (United Airlines and IAD not included):

1. Huntington Ingalls
2. Colonial Williamsburg Foundation
3. Cannon
4. Spectrum
5. CNU
6. Continental
7. Covington
8. Greater Williamsburg Chamber
9. Peninsula Chamber of Commerce
10. Hampton University
11. HREDA
12. Joint Base Langley
13. Liebherr
14. Muhlbauer
15. SCNN
16. Tech Center
17. Thomas Nelson
18. Visit Williamsburg
19. William & Mary

20. WM Jordan

Here's the list of support letters from the Congressional Delegation and the Commonwealth:

1. Senator Kaine: **in-hand**
2. Congressman Wittman: **in-hand**
3. Congressman Scott: **expected on Wednesday.**
4. The Governor: **expected before the end of the week**
5. Congresswoman Luria: **expected on Thursday**
6. Senator Warner: **expected on Thursday**

The final step is for the Newport News EDA to authorize \$600K in "matching funds" to the USDOT Grant. The EDA meets Friday July 12, 2019. The EDA staff has been a partner during this application process.

Recall that the "ask" is for a pledge by the EDA to use the original 2008 Peninsula Ports Authority of Virginia (PPAV) funds (the "RAISE" seed money) as matching funds to the USDOT Grant for a Minimum Revenue Guarantee (MRG) for United Airlines service to IAD.

We are NOT asking for any of the remaining municipally-contributed funds. The (former Raise) CAs and CMs have been briefed on that.

I have made myself available to anyone who has questions about this process. You can reach me at any time.

Very respectfully,  
Mike

Michael Giardino, C.M.  
Commander U. S. Navy (Ret.)  
Executive Director, Peninsula Airport Commission  
Newport News/Williamsburg International Airport (PHF)  
(757) 877-0221 x224  
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**From:** Michael Giardino  
**Sent:** Wednesday, June 19, 2019 5:14 PM  
**To:** Commissioners <[commissioners@flyphf.com](mailto:commissioners@flyphf.com)>

**Cc:** Jande Freeman-Brewer <[jfreeman-brewer@flyphf.com](mailto:jfreeman-brewer@flyphf.com)>; Kevin Knapp <[KKnapp@flyphf.com](mailto:KKnapp@flyphf.com)>  
**Subject:** \*\*\* Do Not Reply All \*\*\* FW: Small Community Air Service Development Grant (SCASD)

Commissioners,

FYI see below and attached.

I believe we have a very strong argument to participate in the program.

I will be happy to explain the process and our methodology.

Community and Congressional Delegation Support is very important.

Very respectfully,  
Mike

Michael Giardino, C.M.  
Commander U. S. Navy (ret.)  
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**From:** Michael Giardino  
**Sent:** Wednesday, June 19, 2019 5:11 PM  
**To:** Kingston, Florence G. <[fkingston@nnva.gov](mailto:fkingston@nnva.gov)>  
**Cc:** Workman, Sam J. <[sworkman@nnva.gov](mailto:sworkman@nnva.gov)>; Kevin Knapp <[KKnapp@flyphf.com](mailto:KKnapp@flyphf.com)>; Jande Freeman-Brewer <[jfreeman-brewer@flyphf.com](mailto:jfreeman-brewer@flyphf.com)>  
**Subject:** Small Community Air Service Development Grant (SCASD)

Florence,

Great day yesterday, thank you!

It is that time of year to apply for the subject grant. We have been absent from this scene for a few years but we are now fully engaged.

The attached draft plan is in action as we speak. The consultant worked at DOT in this program so I have high confidence in the product.

I will need help in getting letters of support but I will need more help in securing community matching funds.

These things we know:

- 1) Dulles on United Airlines is our best shot (we have the demand)
- 2) Any destinations in the 2012 award are off the table for 10 years (From the award letter August 14, 2012: *"Revenue guarantee to attract service (targeting New York, Boston, Chicago, or Dallas/Fort Worth), and/or upgauge aircraft on flights to Charlotte"*)
- 3) More community dollars will make the package stronger however, given our leakage and analysis,
- 4) Dulles will not require much to be successful (MRG)

Before the consultant can move too far forward he needs to know the community funds part. A commitment letter from the EDA with a matching dollar figure will be essential.

We are working on a letter from United as well. Not necessary but it all adds up.

Our entire portfolio of flights was booked at 97% just the other day. Demand is high. I think a high Minimum Revenue Guarantee (MRG) number is useful for the strength of the grant, but I would be very surprised if we use 10-20% of the MRG per year (if any). I am also hopeful to add marketing dollars from the Williamsburg Tourism Council (WTC) to sweeten the pot.

When would be a convenient time to discuss?

Very respectfully,  
Mike

Michael Giardino, C.M.  
Commander U. S. Navy (ret.)  
Executive Director, Peninsula Airport Commission  
Newport News/Williamsburg International Airport (PHF)  
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## Development Activity Report

July 2019

|                             | Project/Applicant Name                                                                                  | Location                       | Description                                                                                                                                        | Comments                                                        |
|-----------------------------|---------------------------------------------------------------------------------------------------------|--------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|
| <b>Recent Board Actions</b> | Application No. UP-926-19, StarrWhite Enterprises LLC (Michelle White)                                  | 209 Goosley Road               | Request for a Special Use Permit to authorize the establishment of a tourist home in an existing single-family detached house on a 0.6-acre parcel | APPROVED June 18, 2019                                          |
| <b>Future Applications</b>  | Application No. UP-924-19, Adams Property Group LLC                                                     | 455A Merrimac Trail            | Request for a Special Use Permit to authorize the establishment of a mini-storage warehouse facility with 91,650 square feet of floor area         | Scheduled for July 10 Planning Commission Meeting               |
|                             | Application No. UP-925-19 SXCW Properties II, LLC                                                       | 1920 George Washington Mem Hwy | Request for a Special Use Permit to authorize the establishment of a car wash facility and auto fuel dispensing establishment on a 3.3-acre parcel | Scheduled for July 16 Board of Supervisors meeting              |
|                             | Application No. UP-930-19, Polyzos Family Investments LLC (Fraternal Order of Eagles Williamsburg 4548) | 113 Palace Lane                | Request for a Special Use Permit to authorize the establishment of a bingo hall in the Palace Plaza Shops shopping center                          |                                                                 |
|                             | Application No. UP-931-19, Two Tiger Investments LLC                                                    | 5676 Mooretown Road            | Request for a Special Use Permit to authorize the establishment of an auto storage/impound yard in the Ewell Industrial Park                       |                                                                 |
|                             | Application No. UP-935-19, Tidal Wave Auto Spa                                                          | 6640 Mooretown Road            | Request for a Special Use Permit to authorize the establishment of a car wash facility                                                             | Tentatively scheduled for August 14 Planning Commission meeting |
|                             | Application No. UP-936-19, Natasha House                                                                | 124 Goodwin Neck Road          | Request for a Special Use Permit amendment to authorize an increase in the maximum occupancy from 16 to 22                                         |                                                                 |
|                             | Application No. YVA-44-19, Jimmy and Christie Van Cleave                                                | 301 Ballard Street             | Request for Yorktown Village Activity approval to authorize an expansion of a previously approved tourist home                                     |                                                                 |

## Development Activity Report

July 2019

|                            | Project/Applicant Name                                                    | Location                               | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Comments                                                        |
|----------------------------|---------------------------------------------------------------------------|----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|
| <b>Future Applications</b> | Application No. ZT-181-19,<br>York County Planning Commission             | N/A                                    | Consider Zoning Ordinance text amendment to allow second-hand merchandise retailers, without outdoor storage, as a permitted use in the EO district and, with outdoor storage, as a use permitted by Special Use Permit.                                                                                                                                                                                                                                                                                                                    | Tentatively scheduled for August 14 Planning Commission meeting |
|                            | Nelson's Grant Development LLC                                            | Route 17/Ft. Eustis Blvd. intersection | Request to rezoned from GB-General Business to PDMU-Planned Development Mixed Use an undeveloped 1.0-acre portion of the Patriots Square Shopping Center parcel to be incorporated into the Existing Nelson's Grant PDMU and developed with 19 townhouse units. The applicant is also requesting modifications to the original Master Plan and development approval that would increase the maximum number of dwelling units from 112 to 137 and eliminate the ground-floor commercial space in one of the yet-to-be-constructed buildings. | On hold per the request of the applicant                        |
| <b>Site Plans Approved</b> | City of Williamsburg (Pine Thinning Pre-Harvest Forestry Management Plan) | 618 Waller Mill Road                   | Cut timber in the Waller Mill Reservoir watershed                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Approved on June 10, 2019                                       |
|                            | Valvoline Instant Oil Change Facility                                     | 2716 George Washington Mem Hwy         | A proposed 3-bay Valvoline Instant Oil Change facility with a dumpster enclosure, associated pavement, as well as all other necessary improvements. The proposed Valvoline site is adjacent to a proposed Wawa development that will have cross-access between the two. Valvoline is proposing a driveway entrance onto Theatre Road, while the Wawa is providing an entrance (on its own site) to Route 17.                                                                                                                                | Approved on June 10, 2019                                       |

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July 2019

|                             | Project/Applicant Name                                                     | Location              | Description                                                                                                                                                                                                                                                                                                            | Comments                   |
|-----------------------------|----------------------------------------------------------------------------|-----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|
| <b>Site Plans Submitted</b> | Trail Erosion and Sediment Control Plan                                    | 698 Richneck Road     | The amendment to the Trail Plan encompasses updates to roughly the eastern half of the trail alignment. There is an updated centerline that deviates from the one shown on the currently approved E&S plan. A hybrid has been created using the approved Carlton Abbott plan as a backdrop including PDFs of the plan. | Submitted on June 14, 2019 |
|                             | Woods of King's Creek Sewage Pump Station                                  | 2000 Springfield Road | Sewage pump station to serve the Woods of King's Creek subdivision                                                                                                                                                                                                                                                     | Submitted on June 10, 2019 |
|                             | Smith Farms Pump Station                                                   | 517 Yorktown Road     | Pump station                                                                                                                                                                                                                                                                                                           | Submitted on June 10, 2019 |
|                             | Subdivision of the property of St. Demetrios Greek Orthodox Church         | 4900 Mooretown Road   | The plan amendment is to provide for the ability to subdivide the original 10.15-acre parcel to create a vacant parcel without an identified user at the time of subdivision.                                                                                                                                          | Submitted on June 14, 2019 |
|                             | Woods of King's Creek-Phase 1 (fka Tranquility Senior Housing Development) | 2000 Springfield Road | The project phase consists of 93 single-family lots, 44 duplex units, a clubhouse/pool, and pump station lot.                                                                                                                                                                                                          | Submitted on June 14, 2019 |
|                             | Stafford Court Office Complex                                              | 144 Stafford Court    | Office complex                                                                                                                                                                                                                                                                                                         | Submitted on June 19, 2019 |
|                             | Subdivision of the property of MCR Properties, LLC                         | 614 Cook Road         | Three-lot subdivision for the property of MCR Properties, LLC                                                                                                                                                                                                                                                          | Submitted on June 20, 2019 |
|                             | American Tower, T-Mobile Antennas and Generator Additions                  | 98 Tower Lane         | T-Mobile proposes to install a 4' x 8' concrete pad that will hold a 25kW diesel emergency backup generator. T-Mobile will also install (9) new panel antennas and (6) new RRU's on an existing tower.                                                                                                                 | Submitted on June 21, 2019 |

## Development Activity Report

July 2019

|                                   | Project/Applicant Name                                                                                      | Location                 | Description                                                                                                                                                                                  | Comments                   |
|-----------------------------------|-------------------------------------------------------------------------------------------------------------|--------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|
| <b>Site Plans Submitted</b>       | Nelson's Grant, Commercial Area South, Amendment                                                            | 8220 GWMH                | This is an amendment to the approved site development plans for Nelson's Grant Commercial Area South, Building #2                                                                            | Submitted on June 24, 2019 |
|                                   | Lafayette Gun Club, Amendment                                                                               | 331 Dare Rd.             | 50-Yard & 100-Yard Firing Range Baffle Replacement and Open Safe Shotgun Handling Area                                                                                                       | Submitted on June 25, 2019 |
|                                   | The Phoenix at Yorktown, Victory Boulevard and US Route 17 Road Improvements                                | 120 Byrd Ln.             | Road improvements to Victory Boulevard, which includes proposed turn lanes at the intersection of Victory Boulevard and Route 17 and turn lanes into the proposed entrance to 120 Byrd Lane. | Submitted on June 26, 2019 |
| <b>Subdivision Plans Approved</b> | Resubdivision of Parcel B Standing in the Name of the Economic Development Authority                        | 410 Old York-Hampton Hwy | Subdivision of parcel resulting in 3 individual properties.                                                                                                                                  | Recorded on June 4, 2019   |
|                                   | Whittaker's Mill, Lot 85                                                                                    | Clement's Mill Trace     | Final Plat                                                                                                                                                                                   | Recorded on June 14, 2019  |
|                                   | BLA Between Properties Owned By RA-Property, LLC & Legacy Land, LLC and PLV of RA-Property, LLC Parcels 1-6 | Route 17                 | Boundary Line Adjustment and Property Line Vacation                                                                                                                                          | Recorded on June 17, 2019  |
|                                   | Marquis Hills, Phase 1                                                                                      | 1001 Marquis Pkwy.       | Phase One of the Marquis South Pod Residential. Two cul-de-sacs off Marquis Parkway Road Extension-South Pod.                                                                                | Recorded on June 19, 2019  |
|                                   | Kelton Station                                                                                              | 206 Lightfoot Rd.        | Plat of Subdivision                                                                                                                                                                          | Recorded on June 21, 2019  |
|                                   | Whittaker's Mill Single Family Detached Homes, Section 2, Phase 2B                                          | 600 Clement's Mill Trace | Phase 2B Plat of subdivision for Whittaker's Mill Single Family Detached.                                                                                                                    | Recorded on June 27, 2019  |



## Development Activity Report

July 2019

|                                            | Project/Applicant Name                                                                                      | Location                 | Description                                                                                                                                                                                    | Comments                   |
|--------------------------------------------|-------------------------------------------------------------------------------------------------------------|--------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|
| <b>Subdivision<br/>Plans<br/>Submitted</b> | BLA Between Properties Owned By RA-Property, LLC & Legacy Land, LLC and PLV of RA-Property, LLC Parcels 1-6 | Route 17                 | Boundary Line Adjustment Plat & Property Line Vacation Plat between RA-Property (Tractor Supply Co.) & Legacy Land Co. (C.A. Barrs) Submitted prior to acquisition of property by RA-Property. | Submitted on June 5, 2019  |
|                                            | Plat of Subdivision Whittaker's Mill Single Family Detached Homes, Section 2, Phase 2B                      | 600 Clement's Mill Trace | Phase 2B Plat of Subdivision for Whittaker's Mill Single Family Detached.                                                                                                                      | Submitted on June 6, 2019  |
|                                            | Whittaker's Mill, Lot 85                                                                                    | Clement's Mill Trace     | Boundary Line Adjustment                                                                                                                                                                       | Submitted on June 6, 2019  |
|                                            | Subdivision of Marquis Hills, Phase I                                                                       | 1001 Marquis Pkwy.       | Phase One of the Marquis South Pod Residential. Two cul-de-sacs off Marquis Parkway Road Extension-South Pod.                                                                                  | Submitted on June 7, 2019  |
|                                            | BLA and PLVs Between Properties Owned By York Squire, LLC                                                   | 200 Anchor Lane          | Vacation of lines between 200 and 204 Anchor Lane to increase the size of the other lots reducing the number of lots from 5 to 4.                                                              | Submitted on June 12, 2019 |
|                                            | Subdivision of the Property of St. Demetrios Greek Orthodox Church                                          | 4900 Mooretown Rd.       | Final Plat                                                                                                                                                                                     | Submitted on June 12, 2019 |
|                                            | Country Club Acres, Section Five, Phases Two & Three                                                        | 500 Rolling Hills Dr.    | 66 lot residential subdivision, cluster type development                                                                                                                                       | Submitted on June 18, 2019 |
|                                            | Busch Industrial Park, Phase II, Resubdivision of Lot 3A-B & Lot 4A                                         | 144 Stafford Ct.         | Boundary Line Adjustment                                                                                                                                                                       | Submitted on June 19, 2019 |
|                                            | Subdivision of the property of MCR Properties, LLC                                                          | 614 Cook Rd.             | Three lot subdivision for the property of MCR Properties, LLC.                                                                                                                                 | Submitted on June 20, 2019 |
|                                            | Arbordale, Phase IIB                                                                                        | 601 Bulifants Boulevard  | The project consists of the platting of 31 single family lots.                                                                                                                                 | Submitted on June 26, 2019 |

## Development Activity Report

July 2019

|                                         | <b>Project/Applicant Name</b>                 | <b>Location</b>                     | <b>Description</b>              | <b>Comments</b>         |
|-----------------------------------------|-----------------------------------------------|-------------------------------------|---------------------------------|-------------------------|
| <b>Land<br/>Disturbance<br/>Permits</b> | Marquis Hills Phase II                        | 1001 Marquis Parkway                | Land disturbance of 12.56 acres | Issued June 7, 2019     |
|                                         | Caliber Collision                             | 317 Bypass Rd                       | Land disturbance of 2.40 acres  | Issued June 20, 2019    |
|                                         | Tractor Supply Co.                            | 7505 George Washington Memorial Hwy | Land disturbance of 3.40 acres  | Issued on June 24, 2019 |
|                                         | Commonwealth Green Mixed Use Building A, B, C | 601 Commonwealth Drive              | Land disturbance of 0.33 acre   | Issued June 25, 2019    |
|                                         | Yorktown Elementary parking lot expansion     | 131 Siege Lane                      | Land disturbance of 1.32 acres  | Issued June 25, 2019    |
|                                         | Robert George family subdivison               | 1705 Calthrop Neck Rd               | Land disturbance of 1.16 acres  | Issued June 26, 2019    |
| <b>HYDC Actions</b>                     | None                                          |                                     |                                 |                         |